Member Benefit	Non-Business Memberships	Business Investor	Corporate Investor	Key Investor	Civic Investor
	Individual (Generally reserved for retirees, politicians, etc.): $75	*1 FTE: $320*	$1,500	$2,500	$4,000
	Student (Full-Time K - 12 Grade or Full-Time Undergraduate Student): $25	*2 - 50 FTE: $350*	*Large Corporations with 151+ Full-Time Employees will pay the Corporate Investor Rate.*		
		51 - 150 FTE: $850			
		Non-Profit (501 c3 or 501 c4): $175			
	Benefits	Benefits	Includes Businesss Investor Benefits	Includes Business Investor Benefits	Includes Business Investor Benefits
Information & Resources, Advocacy					
Free or reduced cost pricing for Chamber-Hosted Events	X	X			
Insider Newsletter (weekly)	X	X			
MEC Education Series Discount		X			
Backto.Biz Video Series	X	X			
Business Voice with Lawmakers and Policymakers	X	X			
Virginia Chamber of Commerce's Small Business Alliance		X			
US Chamber Federation Partnership		X			
Marketing & Networking					
B2B and B2C Referrals		X			
Committee Sponsorship, ala carte	X	X			
Email Campaigns, ala carte		X	X, one per quarter no charge (use or lose)	X, one per month no charge (use or lose)	X, one per month no charge (use or lose)
Enhanced "Gold Star" Listing (for volunteers only)					
Event Sponsorship, ala cart	X	X			
Fall Festival Carnival Alley Participant Opportunity		X			
Fall Festival Carnival Alley Sponsor, ala cart	X	X			
Featured Member Status			X	X	X
Host Educational Events		X			
Host Networking Events		X			
Logo on Website			X		
Linked Logo on Website				X	X
Members-Only Private FB Group	X	X			
Online Directory Listing		X			
Place to Post Deal		X			
"*Fairfax's Favorites* " Podcast Interviewee, ala carte		X	X, one per year no charge (use or lose)	X, one per year no charge (use or lose)	X, one per year no charge (use or lose)
"*Fairfax's Favorites* " Podcast Sponsor, ala carte		X			
Post Events on Calendar		X			
Priority on Advertisements & Social Media Posts				X	X
$2,500 Investor Dollars for Sponsorship Opportunities					X
$1,000 Investor Dollars for Sponsorship Opportunities				X	
$500 Investor Dollars for Sponsorship Opportunities			X		
Ribbon-Cutting Services		X			
"*Chamber Chats*" Video Series			X, one per year no charge (use or lose)	X, one per year no charge (use or lose)	X, one per year no charge (use or lose)
Affinity Programs & Other Services					
Office Depot Savings Program		X			
Prescription Savings Card	X	X			
Staples Business Advantage, plus WorkWins	X	X			
Telehealth Program		X			
Cost Savings Program - Optimally Business Performance		X			
Notary Services	X	X			
Job/Classifieds/Announcements Board		X			
Chamber Membership Plaque		X			
Chamber Membership Window Cling		X			
Chamber Lapel Pin	X	X			
Leadership Circle Events (Quarterly, at Minimum)				X	X
Board of Directors Position Recommendation					X
Concierge Registration to Chamber Events					X
Business Insert in New Member Packets Upon Request					X (use or lose)
Personalized Benefits based on Member Needs					X